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This document contains non-IFRS financial measures including cash production costs, non production costs, Mineral Sands EBITDA, Underlying Group EBITDA, EBIT, free cash flow, and net debt amongst others. Iluka management considers these to be key financial performance indicators of the business and they are defined and/or reconciled in Iluka's annual results materials and/or Annual report. Non-IFRS measures have not been subject to audit or review.



All figures are expressed in Australian dollars unless stated otherwise.



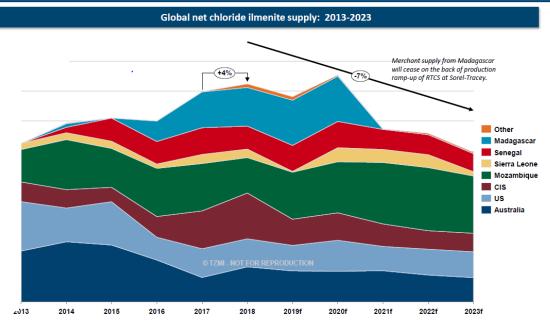
## Rutile and Chloride Ilmenite in Decline

- Global supply of rutile and chloride ilmenite in decline
- Mature mines with grade declines
- Mining companies reluctant to invest in recent years
- Lack of new deposits to fill the gap

#### GLOBAL RUTILE SUPPLY OUTLOOK

# Global rutile supply: 2013-2023 Other India China US Kenya Sierra Leone CIS South Africa Australia

#### GLOBAL CHLORIDE ILMENITE SUPPLY OUTLOOK

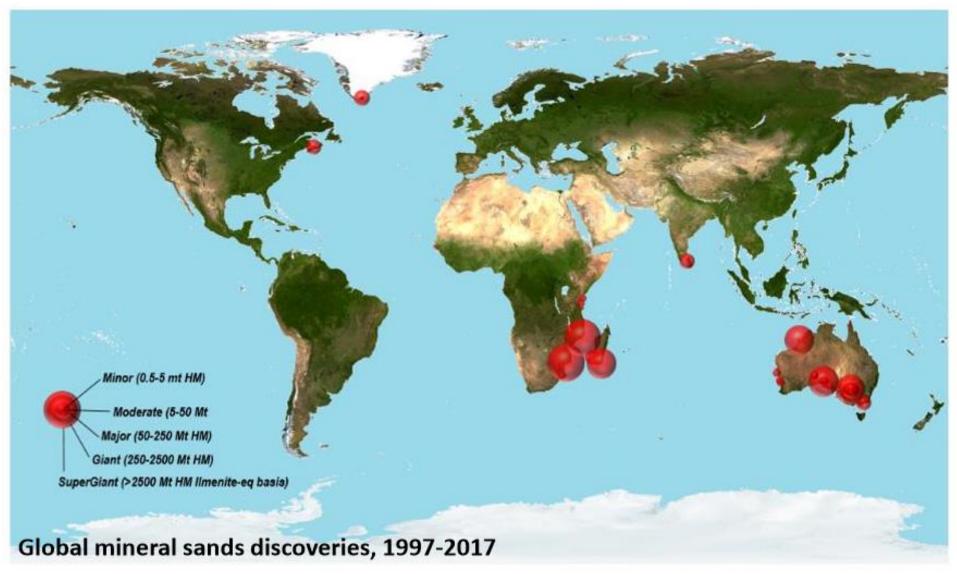


Note: Supply profile only reflects existing operations. Net chloride ilmenite supply exclude captive sources and shoride ilmenite consumed for titanium slag and SR manufacture.

Source: TZMI August 2019 Feedstock Supply Demand

Note: Supply profile only reflects existing operations

# **Resources Becoming More Rare**

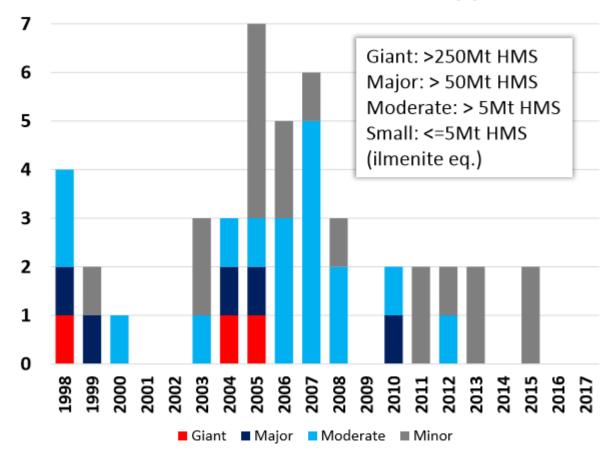




Source: MinEx Consulting March 21 2018

## Lack of Discoveries Around the World

#### Global mineral sands discoveries by year



Data: Australian Bureau of Statistics; MinEx Consulting © 21 March 2018









## Iluka's Focus - Deliver Sustainable Value

# **Strong Market Fundamentals**

Mineral sands demand linked to urbanisation, rising living standards, increasing array of applications

# Value Driven Marketing Model

Direct customer relationships
Price driven by value in use
Focussed on sustainable pricing

# **Quality Mineral Sands Assets**

Australia and Sierra Leone operations
Product mix weighted to premium
zircon and high grade titanium dioxide

# Capital Discipline Framework

Strong balance sheet, disciplined capital allocation

Focus on shareholder returns via dividend framework

#### **Project Pipeline**

Sustaining and growth projects in Australia and Sierra Leone

# World-class Iron Ore Royalty

Royalty stream from BHP's Mining Area C hub in Western Australia Growth from BHP's South Flank development



## H1 2019 Projects Delivered

#### Cataby, Western Australia

# Kiln Major Maintenance Outage, Western Australia



# Gangama Expansion, Sierra Leone

# 7

#### \$270m Capex

Completed within budget and on schedule

#### **Major works**

2 in-pit mining units
Wet concentrator
Power, water, roads, camp
Highway upgrade
Processing plant upgrades

#### **Utilising existing assets**

Concentrator relocation to mine Mineral processing plant SR2 kiln

#### ~\$35m Capex

Completed on budget, ahead of schedule

#### **Major works**

SR2 kiln reline New rotary cooler shell New quench tower

### **Delivered on schedule**

Commissioning and ramp up on schedule Reached design rates end H1

#### **Major works**

Second mining unit Concentrator doubling capacity



## **Mineral Sands Operations Update**

# Jacinth-Ambrosia / Mid West

- Strong production in 1H19 good grades and recoveries
- Mining moving from Jacinth North deposit in August
- Mine move to Ambrosia deposit completed
- move accelerated to smooth production
- commissioning completed, now ramping up



- Planned closure of Lanti dredge completed Q1 2019
- Lanti dry operations still facing operational issues
- · Gangama expansion completed and commissioned
- Lanti expansion commissioning commenced
- IFC partnership established



## **Pipeline of Growth Projects**

#### Ambrosia, South Australia



Mine move to Ambrosia accelerated to 2019 to smooth zircon production

Construction and mine move complete, ramping up

## Wimmera, Victoria

Zircon and rare earth project
Feasibility study commenced
Test pit completed and customer
samples prepared

### Atacama, South Australia

Satellite deposit to existing J-A operation

Feasibility study progressing

Potential to add material zircon production

#### Eneabba Mineral Sands Recovery, Western Australia

Monazite-rich stockpile from historic mining

Other

Offtake secured, execute phase

Simple process proposed with low capital expenditure

#### Lanti expansion, Sierra Leone



Doubling of mining capacity at Lanti operations

Commissioning underway

#### Sembehun, Sierra Leone

Expansion to new deposits

Value optimisation studies extended to broaden and revisit development options

#### SR1 restart, Western Australia

Scoping study progressing

Potential for ~120ktpa of synthetic rutile

Subject to appropriate commercial arrangements

## Balranald, New South Wales

Rutile and zircon rich deposits

Development of innovative underground mining method via directional drilling

Final field trial planning underway



## Iluka's Marketing Model of Value Creation

Focus on delivering sustainable prices Hub and spoke distribution model Prices negotiated with customers based on Warehouses positioned close to key markets Value in use value in use and other factors Multilingual / multinational salesforce Global pricing logistics Sustainable network approach **Industry** Zircon and titanium products are not **Direct marketing** exchange traded commodities monitoring Focus on understanding markets and customers and customer Direct channels to market Industry knowledge and analysis creates and analysis relationships competitive advantage **Product** Reputation innovation for quality, and technical consistency and delivery support Well recognised brand Product specifications important to customers and drive value Highly regarded with quality products and service Products developed to meet evolving industry demands

## **Titanium Market Update**

- Pigment demand stable in 1H 2019
  - Pigment producers commentary suggests margin stability initiatives taking hold
  - Pricing in North America improved modestly in 3Q19
- All but one chloride pigment producer continue to use high grade feedstocks to increase plant throughput
- Economic uncertainly makes 2020 demand hard to predict
- Iluka continues to be supply constrained heading into 2020
  - Majority of product contracted or committed
- Medium to long-term outlook remains robust
- Iluka will continue to keep both feet firmly on the ground while keeping a keen eye over the horizon



